

Trend Publishing Inc.

BRAND REPORT

FOR THE 6 MONTH PERIOD ENDED JUNE 2022



No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment which must be made by the user of the report.

123 W. Madison Street Suite 950 Chicago, IL 60602 Tel. No.: (312) 654-2300 Fax No.: (312) 654-2323 www.ffjournal.net **FFJournal** magazine focuses on the metal fabricating and forming industry's widespread innovation. Cover stories creatively illustrate the diversity by describing the high level of metal fabrication and forming needed to create real-life projects. In addition, we feature in-depth, cutting-edge manufacturing technologies, domestic and international market reports and trends

MAGAZINE CHANNEL FORMAT - PRINT AND DIGITAL ISSUES

FFJournal is produced in print and digital formats. The editorial for the print copy is the same for all recipients. The digital format is written and designed for the digital reading experience, accessed by a computer, mobile phone, or tablet. Digital formats may include features such as videos and surveys allowing for user interaction with the brand.

FIFLD SERVED

FFJournal serves industrial establishments that fabricate, stamp and/or finish metals and plants that assemble these metal components into end products. Industries included are fabricated metal products and machinery except electrical, electric and electronic equipment and transportation equipment.

DEFINITION OF RECIPIENT OUALIFICATION

Qualified recipients are corporate officials, presidents-owners, vice presidents-general managers, treasurers-secretaries, controllers, chief engineers, plant managers, production superintendents, department managers, chief metallurgists, chief chemists, engineers, manufacturing engineers, designers, production men, chemists, supervisors, foremen, buyers, salespersons and other purchasing and sales titles and other titled and non-titled personnel within the field served.

CHANNELS



EXECUTIVE SUMMARY

Below are the average contacts per occurrence, including frequency per period reported.

	Non-Paid	Paid	Average
FFJOURNAL PRINT AND DIGITAL MAGAZINE (5 issues in the period)	40,856	-	40,856
a. Print	29,974	-	29,974
b. Digital	10,882	-	10,882

AVERAGE NON-QUALIFIED CIRCULATION Non-Qualified Not Included Elsewhere Copies Other Paid Circulation 1 Advertiser and Agency 1,347 Allocated for Trade Shows and Conventions All Other 863 **TOTAL** 2,211

	Total Q	ualified	Qualified	Non-Paid	Qualified Paid		
Qualified Circulation	Copies	Percent	Copies	Percent	Copies	Percent	
Individual	40,856	100.0	40,856	100.0	-	-	
Sponsored Individually Addressed	-	-	-	-	-	-	
Membership Benefit	-	-	-	-	-	-	
Multi-Copy Same Addressee	-	-	-	-	-	-	
Single Copy Sales	-	-	-	-	-	-	
TOTAL QUALIFIED CIRCULATION	40,856	100.0	40,856	100.0	-	-	

2022 Issue	Print	Digital	Total Qualified
anuary	30,002	10,854	40,856
ebruary	29,978	10,878	40,856
March	29,965	10,891	40,856
April	29,964	10,892	40,856
Мау	29,962	10,894	40,856

No. Patrice Patrice								Job Title		
Metal cannow and shipping containers	Business and Industry			Print	Digital	President-Owner, Vice President- General Manager, Treasurer- Secretary,	Plant Manager, Production Superintendent, Department Managers, Chief Metallurgist, Chief	Manufacturing Engineers, Metallurgists, Designers, Production Men, Chemists, Supervisors,	Salespersons and other Purchasing	Other Titled and Non-Titled Personnel Withir The Field Served
Colleter March Colleter C	FABRICATED METAL PRODUCTS									
Hosting outpointent and plumbing finatures 1.774 4.3 1.230 5.44 9.94 4.00 1.74 2.06 - Ferricricated structured metal products 5.75 1.65 4.732 1.994 4.61 9.90 6.99 3.30 - Ferricricated structured metal products 5.75 1.65 4.732 1.994 4.61 9.90 6.99 3.30 - Ferricricated structured metal products 5.75 4.75	Metal cans and shipping containers	2,087	5.1	1,439	648	1,464	334	136	153	-
Patrice structural metal products Garzes 1,528	Cutlery, hand tools, general hardware	2,050	5.0	1,414	636	1,344	334	187	185	-
Series machine products (Bolts, nuts, surews, rivets, and washers) 684 1.6 4.52 2.12 4.20 1.14 5.7 7.3	Heating equipment and plumbing fixtures	1,774	4.3	1,230	544	994	400	174	206	-
Metal Toping and stamonings	Fabricated structural metal products	6,726	16.5	4,732	1,994	4,617	920	659	530	-
Coating engraving and alleid services 143 0 46 1.020 588 1.412 226 134 98 - Ordinance and Accessories 143 0.4 105 38 1.07 18 12 6 6 - Ordinance and Accessories 1.43 0.4 105 38 1.07 18 12 6 6 - Ordinance and Accessories 1.43 0.4 105 38 1.07 18 12 6 6 - Ordinance and Accessories 1.43 0.4 105 38 1.07 18 12 6 6 - Ordinance and Accessories 1.43 0.4 105 38 1.07 18 12 6 6 - Ordinance and Accessories 1.44 10 1.04 1.05 1.05 1.05 1.05 1.05 1.05 1.05 1.05	Screw machine products (Bolts, nuts, screws, rivets, and washers)	664	1.6	452	212	420	114	57	73	-
Miscellaneurs Influentated metal products 143 0.4 1.05 3.8 1.07 1.16 5.08 6.02 3	Metal forging and stampings	866	2.1	606	260	588	115	123	39	1
Ordinance and Accessories 143 0.4 1.05 38 1.07 1.86 5.26 3 Sub-Total FABRICATED METAL PRODUCTS 24,527 60.0 17.04 7.480 16.936 3.597 2.080 1.910 4 MCAINISPY, EXCEPT LECTRICAL Eigines and turbines 323 0.8 242 81 190 43 63 27 - Farmy garden mechinery and equipment 947 2.3 704 243 599 143 63 27 - Farmy garden mechinery and equipment 1.84 4.6 1.118 359 877 269 192 139 - Metal working machinery and equipment 1.84 4.6 1.318 359 877 29 122 139 1 General industrial machinery and equipment 1.205 3.0 1.118 359 8719 116 126 108 1 General industrial machinery and equipment 2.00 5 1.88 14 1.22	Coating engraving and allied services	1,870	4.6	1,302	568	1,412	226	134	98	-
Sub-total FABRICATED METAL PRODUCTS 24,527 60,0 17,047 7,480 16,936 3,597 2,080 1,910 4 MCMINISTRY, EXCEPT ELECTRICAL			0.4				18		6	-
Sub-Total FABRICATED METAL PRODUCTS 24,527 60,0 17,047 7,480 16,936 3,597 2,080 1,910 4 MCMINISTRY, EXCEPT ELECTRICAL Figure 3 and truthines 323 0.8 242 81 190 43 63 27 .	Miscellaneous fabricated metal products	8,347	20.4	5,767	2,580	5,990	1,136	598	620	3
MACHINERY, EXCEPT ELECTRICAL Fights and tubular bilbins 323 0.8 242 81 190 43 63 67 7 7 7 7 7 7 7 7				· · · · · · · · · · · · · · · · · · ·						
Farmygarden machinery and equipment 947 9.3 704 243 599 143 120 85 Construction, mining, materials handling machinery and equipment 1,477 3.6 1,118 359 877 269 192 139 Construction, mining, materials handling machinery and equipment 1,884 4.6 1,388 556 1,289 223 207 165 Special industry machinery and equipment 1,070 2.6 755 315 719 116 126 126 108 115 Computer and office equipment 1,205 3.0 1,111 94 750 171 168 115 1 Computer and office equipment 2,000 0.5 186 144 132 13 34 4 21 Refrigeration and service industry machinery 411 1.0 390 21 221 84 67 39 Miniscellaneous industrial & commercial machinery and equipment 2,331 5,7 2,287 44 1,597 288 131 156 **Buscliencous industrial & commercial machinery and equipment 2,331 5,7 2,287 44 1,597 288 131 156 **Buscliencous industrial & commercial machinery and equipment 2,331 5,7 2,287 44 1,597 288 131 156 **Buscliencous industrial & commercial machinery and equipment 2,331 5,7 2,287 44 1,597 288 131 120 120 120 120 120 120 120 120 120 12	MACHINERY, EXCEPT ELECTRICAL			·	·	· · · · · · · · · · · · · · · · · · ·	·	· · · · · · · · · · · · · · · · · · ·	·	
Construction, mining, materials handling machinery and equipment 1,477 3,6 1,118 359 877 269 192 139 - consider the equipment and equipment 1,884 4,6 1,328 5,56 1,289 2,23 207 1,65 - consider the equipment and equipment 1,070 2,6 7,55 315 7,19 116 126 1,08 1,1 Computer and office equipment and equipment and equipment and service industry machinery and equipment and service industry machinery and equipment and equipment and service industry machinery and equipment and equipment and service industry machinery and equipment and equ	Engines and turbines	323	0.8	242	81	190	43	63	27	-
Construction, mining, materials handling machinery and equipment 1,477 3.6 1,118 359 877 269 192 139 - Metal working machinery and equipment 1,884 4.6 1,328 556 1,289 223 207 165 - Special industry machinery and equipment 1,070 2.6 755 315 719 116 126 108 1 Computer and office equipment 1,205 3.0 1,111 94 750 171 168 115 1 Emerication and service industry machinery 200 0.5 186 14 132 133 34 21 - Miscellaneous industrial & commercial machinery and equipment 2,311 5.7 2,287 44 1,597 258 318 158 2 ELECTRIC AND EQUIPMENT 134 0.3 91 43 82 29 11 12 - Electric Incomplication equipment 134 0.3 91 43 82	-	947	2.3	704	243	599	143	120	85	-
Metal working machinery and equipment 1.84	Construction, mining, materials handling machinery and	1,477	3.6	1,118	359	877	269	192	139	-
Special industry machinery 1,070 2,6	• •	1,884	4.6	1,328	556	1,289	223	207	165	-
Computer and office equipment 1,205 3.0 1,111 94 750 171 168 115 1 1 1 1 1 1 1 1										1
Computer and office equipment 200 0.5 186 14 132 13 34 21 186 14 132 13 34 21 186 186 186 186 186 186 187										1
Refrigeration and service industrial & commercial machinery and equipment 2,331 5.7 2,287 44 1.597 2.58 3.18 158 2.	• • • • • • • • • • • • • • • • • • • •									-
Miscellaneous industrial & commercial machinery and equipment 2,331 5,7 2,287 44 1,597 258 318 158 2 2 2 2 2 2 2 2 2										-
Sub-Total MACHINERY, EXCEPT ELECTRICAL 9,848 24.1 8,121 1,727 6,374 1,320 1,295 857 2	. ,									-
Electric Iransmission and distribution equipment 134 0.3 91 43 82 29 11 12		-		•						2
Electric transmission and distribution equipment 134 0.3 91 43 82 29 11 12 -	•	-,-,-		-,		-,	_,-,-	_,,		_
Electrical industrial apparatus 162 0.4 108 54 103 29 19 11 -	•	134	0.3	91	43	82	29	11	12	_
Household appliances										-
Electric lighting and wiring equipment 184 0.5 1.32 52 1.23 38 10 1.3 - 1										-
Household audio & video and audio recordings 42 0.1 34 8 30 6 3 3 3 - 1	• • • • • • • • • • • • • • • • • • • •									-
Communications equipment 132 0.3 104 28 105 15 6 6 - Electronic components and accessories 190 0.5 134 56 134 21 13 22 - Miscellaneous electrical machinery, equipment and supplies 454 1.1 329 125 291 98 23 42 - Sub-Total ELECTRIC AND ELECTRONIC EQUIPMENT 1,395 3.4 1,000 395 931 257 95 112 - TRANSPORTATION EQUIPMENT 1,395 3.4 1,000 395 931 257 95 112 - TRANSPORTATION EQUIPMENT 1,395 7,7 2,439 724 2,172 497 304 189 1 Aircraft and parts 497 1,2 352 145 317 68 88 24 - Ship/boat building and repairing 429 1,1 310 119 317 45 50										_
Electronic components and accessories 190 0.5 134 56 134 21 13 22 - Miscellaneous electrical machinery, equipment and supplies 454 1.1 329 125 291 98 23 42 - Sub-Total ELECTRIC AND ELECTRONIC EQUIPMENT 1,395 3.4 1,000 395 931 257 95 112 - TRANSPORTATION EQUIPMENT Motor vehicle equipment 3,163 7.7 2,439 724 2,172 497 304 189 1 Aircraft and parts 497 1.2 352 145 317 68 88 24 - Ship/boat building and repairing 429 1.1 310 119 317 45 50 17 - Railroad equipment 89 0.2 60 29 50 14 13 12 - Motorcycles, bicycles, and parts 23 0.1 14 9 16	-									-
Miscellaneous electrical machinery, equipment and supplies 454 1.1 329 125 291 98 23 42 - Sub-Total ELECTRIC AND ELECTRONIC EQUIPMENT 1,395 3.4 1,000 395 931 257 95 112 - TRANSPORTATION EQUIPMENT Motor vehicles & motor vehicle equipment 3,163 7.7 2,439 724 2,172 497 304 189 1 Aircraft and parts 497 1.2 352 145 317 68 88 24 - Ship/boat building and repairing 429 1.1 310 119 317 45 50 17 - Railroad equipment 89 0.2 60 29 50 14 13 12 - Motorcycles, bicycles, and parts 160 0.4 115 45 114 16 23 7 - Guided missiles and space vehicles and parts 725 1.8 504 221										-
Sub-Total ELECTRIC AND ELECTRONIC EQUIPMENT 1,395 3.4 1,000 395 931 257 95 112 - TRANSPORTATION EQUIPMENT Motor vehicles & motor vehicle equipment 3,163 7.7 2,439 724 2,172 497 304 189 1 Aircraft and parts 497 1.2 352 145 317 68 88 24 - Ship/boat building and repairing 429 1.1 310 119 317 45 50 17 - Railroad equipment 89 0.2 60 29 50 14 13 12 - Motorcycles, bicycles, and parts 160 0.4 115 45 114 16 23 7 - Guided missiles and space vehicles and parts 23 0.1 14 9 16 3 4 - - Miscellaneous transportation equipment 725 1.8 504 221 458 120 75	·									-
TRANSPORTATION EQUIPMENT Motor vehicles & motor vehicle equipment 3,163 7.7 2,439 724 2,172 497 304 189 1 Aircraft and parts 497 1.2 352 145 317 68 88 24 - Ship/boat building and repairing 429 1.1 310 119 317 45 50 17 - Railroad equipment 89 0.2 60 29 50 14 13 12 - Motorcycles, bicycles, and parts 160 0.4 115 45 114 16 23 7 - Guided missiles and space vehicles and parts 23 0.1 14 9 16 3 4 - - Miscellaneous transportation equipment 725 1.8 504 221 458 120 75 72 - Sub-Total TRANSPORTATION EQUIPMENT 5,086 12.5 3,794 1,292 3,444 763 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>_</td>										_
Motor vehicles & motor vehicle equipment 3,163 7.7 2,439 724 2,172 497 304 189 1 Aircraft and parts 497 1.2 352 145 317 68 88 24 - Ship/boat building and repairing 429 1.1 310 119 317 45 50 17 - Railroad equipment 89 0.2 60 29 50 14 13 12 - Motorcycles, bicycles, and parts 160 0.4 115 45 114 16 23 7 - Guided missiles and space vehicles and parts 23 0.1 14 9 16 3 4 - - Miscellaneous transportation equipment 725 1.8 504 221 458 120 75 72 - Sub-Total TRANSPORTATION EQUIPMENT 5,086 12.5 3,794 1,292 3,444 763 557 321 1	-	2,000	<u> </u>	2,000						
Aircraft and parts 497 1.2 352 145 317 68 88 24 - Ship/boat building and repairing 429 1.1 310 119 317 45 50 17 - Railroad equipment 89 0.2 60 29 50 14 13 12 - Motorcycles, bicycles, and parts 160 0.4 115 45 114 16 23 7 - Guided missiles and space vehicles and parts 23 0.1 14 9 16 23 7 - Miscellaneous transportation equipment 725 1.8 504 221 458 120 75 72 - Sub-Total TRANSPORTATION EQUIPMENT 5,086 12.5 3,794 1,292 3,444 763 557 321 1 OTHER	-	3.163	7.7	2,439	724	2.172	497	304	189	1
Ship/boat building and repairing 429 1.1 310 119 317 45 50 17 - Railroad equipment 89 0.2 60 29 50 14 13 12 - Motorcycles, bicycles, and parts 160 0.4 115 45 114 16 23 7 - Guided missiles and space vehicles and parts 23 0.1 14 9 16 3 4 - - Miscellaneous transportation equipment 725 1.8 504 221 458 120 75 72 - Sub-Total TRANSPORTATION EQUIPMENT 5,086 12.5 3,794 1,292 3,444 763 557 321 1 OTHER 7 - <	• •	,				,				-
Railroad equipment 89 0.2 60 29 50 14 13 12 - Motorcycles, bicycles, and parts 160 0.4 115 45 114 16 23 7 - Guided missiles and space vehicles and parts 23 0.1 14 9 16 3 4 - - Miscellaneous transportation equipment 725 1.8 504 221 458 120 75 72 - Sub-Total TRANSPORTATION EQUIPMENT 5,086 12.5 3,794 1,292 3,444 763 557 321 1 OTHER -	•									-
Motorcycles, bicycles, and parts 160 0.4 115 45 114 16 23 7 - Guided missiles and space vehicles and parts 23 0.1 14 9 16 3 4 - - Miscellaneous transportation equipment 725 1.8 504 221 458 120 75 72 - Sub-Total TRANSPORTATION EQUIPMENT 5,086 12.5 3,794 1,292 3,444 763 557 321 1 OTHER - </td <td>., -</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td>	., -									-
Guided missiles and space vehicles and parts 23 0.1 14 9 16 3 4 - - Miscellaneous transportation equipment 725 1.8 504 221 458 120 75 72 - Sub-Total TRANSPORTATION EQUIPMENT 5,086 12.5 3,794 1,292 3,444 763 557 321 1 OTHER -										-
Miscellaneous transportation equipment 725 1.8 504 221 458 120 75 72 - Sub-Total TRANSPORTATION EQUIPMENT 5,086 12.5 3,794 1,292 3,444 763 557 321 1 OTHER - <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td></t<>										-
Sub-Total TRANSPORTATION EQUIPMENT 5,086 12.5 3,794 1,292 3,444 763 557 321 1 OTHER - <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td>										-
OTHER - <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>1</td>										1
TOTAL QUALIFIED CIRCULATION 40,856 100.0 29,962 10,894 27,685 5,937 4,027 3,200 7						-	-			
						27.685	5.937			
	PERCENT	100.0		73.3	26.7	67.8	14.5	9.9	7.8	

_	Qualified Within						
						Total	_
Qualification Source	1 Year	2 Years	3 Years	Print	Digital	Qualified	Percent
I. Direct Request:	33,804	7,052	-	29,962	10,894	40,856	100.0
II. Request from recipient's company:	-	-	-	-	-	-	-
III. Membership Benefit:	-	-	-	-	-	-	-
IV. Communication (other than request):	-	-	-	-	-	-	-
V. TOTAL – Sources other than above (listed alphabetically):	-	-	-	-	-	-	-
Association rosters and directories	-	-	-	-	-	-	-
Business directories	-	-	-	-	-	-	-
Manufacturer's, distributor's, and wholesaler's lists	-	-	-	-	-	-	-
Other sources	-	-	-	-	-	-	-
VI. Single Copy Sales:	-	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	33,804	7,052	-	29,962	10,894	40,856	100.0
PERCENT	82.7	17.3	-	73.3	26.7	100.0	

3c. MAILING ADDRESS BREAKOUT OF QUA	LIFIED CIRCULATION FOR ISSUE OF MA	Y 2022			
Mailing Add	ess	Print	Digital	Total Qualified	Percent
Individuals by name and title and/or function		29,962	10,894	40,856	100.0
Individuals by name only		-	-	-	-
Titles or functions only		-	-	-	
Company names only		-	-	-	-
Multi-Copy Same Addressee copies		-	-	-	-
Single Copy Sales		-	-	-	-
	TOTAL QUALIFIED CIRCULATION	29,962	10,894	40,856	100.0

State	Print	Digital	Total Qualified	Percent	State	Print	Digital	Total Qualified	Percent
Maine	131	44	175		Kentucky	335	102	437	
New Hampshire	183	66	249		Tennessee	655	221	876	
Vermont	70	35	105		Alabama	531	206	737	
Massachusetts	597	223	820		Mississippi	234	74	308	
Rhode Island	106	47	153		EAST SO. CENTRAL	1,755	603	2,358	5.8
Connecticut	470	183	653		Arkansas	337	117	454	
NEW ENGLAND	1.557	598	2,155	5.3	Louisiana	522	172	694	
New York	1,298	478	1,776		Oklahoma	509	140	649	
New Jersey	649	238	887		Texas	2,267	853	3,120	
Pennsylvania	1,473	509	1,982		WEST SO. CENTRAL	3,635	1,282	4,917	12.0
MIDDLE ATLANTIC	3,420	1,225	4,645	11.4	Montana	210	65	275	
Ohio	1,590	582	2,172		Idaho	254	90	344	
Indiana	761	267	1,028		Wyoming	89	29	118	
Illinois	1,447	608	2,055		Colorado	501	235	736	
Michigan	1,431	514	1,945		New Mexico	169	72	241	
Wisconsin	1,033	359	1,392		Arizona	440	183	623	
EAST NO. CENTRAL	6,262	2,330	8,592	21.0	Utah	305	110	415	
Minnesota	781	231	1,012		Nevada	160	78	238	
lowa	538	148	686		MOUNTAIN	2,128	862	2,990	7.3
Missouri	763	254	1,017		Alaska	83	35	118	
North Dakota	145	41	186		Washington	635	245	880	
South Dakota	141	42	183		Oregon	452	180	632	
Nebraska	269	95	364		California	2,551	1,043	3.594	
Kansas	441	129	570		Hawaii	56	13	69	
WEST NO. CENTRAL	3,078	940	4,018	9.8	PACIFIC	3,777	1,516	5,293	13.0
Delaware	71	30	101	2.0	UNITED STATES	29,961	10,879	40,840	100.0
Maryland	299	99	398		U.S. Territories				
Washington, DC	4	3	7		Canada	1	10	11	
Virginia	524	164	688		Mexico	-	1	1	
West Virginia	120	49	169		Other International	-	4	4	
North Carolina	845	258	1,103		APO/FPO	-	-	-	
South Carolina	381	130	511						
Georgia	688	267	955		TOTAL				
Florida	1.417	523	1,940		QUALIFIED	29,962	10,894	40,856	100.0
SOUTH ATLANTIC	4,349	1,523	5,872	14.4	CIRCULATION				

ADDITIONAL DATA

METHOD OF DISTRIBUTION:

All qualified circulation conforms to the field served and definition of recipient qualification, as reported. Print copies are distributed via postal services or other carriers. Recipients of the digital version are notified via email when the version is available.

STATEMENT OF CONTENT PLATFORM:

Editorial Replica – If a print edition exists, editorial and design are unchanged from the original print edition. Each issue's content and design are identical to the original edition. Apart from minor updates, the content cannot change once the issue is made available.

PUBLISHER'S AFFIDAVIT We hereby make oath and say that all data set forth in this statement are true. Date signed July 8, 2022 Michael D'Alexander, President/Publisher Illinois State Wayne Krusen, Vice President Finance County Cook (At least one of the above signatures must be that of an officer of the publishing company or its authorized representative.) Received by BPA Worldwide July 8, 2022 IMPORTANT NOTE: Туре BD This unaudited brand report has been checked against the previous audit report. It will be included in the annual audit made by BPA Worldwide. **ID Number** F247B0J2

About BPA Worldwide.BPA Worldwide is in the business of providing assurance. For 80+ years as a not-for-profit assurance service provider, BPA was originally created by advertisers, advertising agencies and the media industry to audit audience claims used in the buying and selling of advertising. Performing nearly 1,000 annual audits of media channels in 19 countries, BPA is a trusted resource for compliance and assurance services.